



## **COMPANY INTRODUCTION**



"To provide unparalleled customer service and exceptional products for an outstanding value"



#### **BRIEF COMPANY INTRO:**

AKBERALI & SONS is Subsidiary of AKBERALI YOUSUFALI GROUP OF COMPANIES (AAYA-G). We are involved in under mention SALES & SERVICE activities since the year 1988.

- ✓ SALES OF NEW Machineries & Equipment.
- ✓ **SALES OF USED** Machineries & Equipment.
- ✓ SALE OF DIFFERENT TYPES & BRANDS OF SPAREPARTS for Every Machineries & Equipment.
- ✓ **SERVICE, MAINTENANCE & TROUBLESHOOTING** of Machineries & Equipment.
- ✓ **LOGISTIC** of Machineries, Equipment & Spareparts.
- ✓ RENTAL of Heavy Machineries & Equipment.

We are Group of **9 (Nine)** companies working in different fields under the chairmanship of **MR.SIRAJUDDIN JACKWALA**.

AKBERALI YOUSAFALI GROUP OF COMPANIES (AAYA-G) was founded by our (late) Chairman MR. AKBERALI YOUSAFALI JACKWALA father of the present chairman MR.SIRAJUDDIN JACKWALA in the year 1927.









# **FOREIGN REPRESENTATION:**

We are representing renowned North American and European Principles, who are the manufacturer of top most brands in the international market in their respective fields.

- > **AKBERALI & SONS PAKISTAN** (Materia! Handling Equipment) Manufactured in Malaysia & China.
- > PALFINGER AG AUSTRIA (Knuckle Boom Crane, Access Platform & Hookloader & Skiploader)
- MANITOWOC CRANE GROUP USA (Mobile Cranes, Lattice Boom Crawler Cranes & Tower Cranes)
- > JLG OSHKOSH CORPORATION USA. (Arial Working Platforms).
- MERLO S.P.A ITALY (Telehandlers & Self-Loading Concrete Mixer).
- > RCM S.P.A ITALY (Sweepers, Scrubbers & Vacuum Cleaners).
- > TRACTEL GROUP NETHERLANDS (Fall Protection, Safety Equipment & Building Maintenance Units).
- > TAWI AB SWEDEN (Vacuum Lifters).
- GRAB-O-MATIC UK (Drum Handlers).
- RIONED UK (High Pressure Sewers Cleaning Equipment).
- > PUTZMEISTER GmbH (Road Construction Equipment).
- > HAWKER POWERSOURCE US (Traction Batteries).



### **TEAMWORK**:

During the last competitive decades **A&S** established itself as an organization that provides its customers state of the art equipment & solutions. Our sales team is providing customers' with value added products beyond their satisfaction level, offering an extensive range of quality products to our valued customers that meet their requirements with a guarantee of timely provision of Spare Parts and After Sales Support.

**A&S** diverse employee represents many cultures and shades. The value that best define our aspirations and corporate culture as a multi-cultural organization are Mutual Respect, Team Spirit, Integrity & Decisive Leadership.









#### **DIVERSIFIED FIELD:**

**A&S** exclusively offer product and services to a diverse range of industries and commercial establishments catering the requirement of under mentioned sectors to the customers:

- ✓ Oil & Gas Production & Exploration Sectors.
- ✓ Power Generation Sectors.
- ✓ Automobile Sectors.
- ✓ Cement Manufacturing Sectors.
- ✓ Fertilizer Manufacturing Sectors.
- ✓ Pharmaceutical Sectors.
- ✓ Steel Manufacturing Sectors.
- ✓ Dairy & Food Manufacturing Sectors.
- ✓ Excavation & Mining Sectors.
- ✓ Warehousing & Logistics Sectors.
- ✓ Recycling Sectors.
- ✓ Shipping Sectors.
- ✓ Transportation Sectors.
- ✓ Civil Construction Sectors.
- ✓ Road Construction Sectors.



## **OUR COMMITMENT:**

Our organization is focused on fostering the customer's day to day requirements. Understanding their demands and providing them the permanent satisfaction through innovative product and our services. Our engineering team is well equipped, highly qualified and well trained to provide the solutions of the technical problems by knowing the customers requirement and meeting their varied demands.

Professional & strategic alliances with top Europe and North American brands, being a customer oriented organization, "we have a philosophy of putting customers' need first". It is this relentless pursuit of customer satisfaction that has enthused the trust and confidence of thousands of finest clients.

"Wide-ranging, cost-effective solutions, 24/7 sales & technical service throughout Pakistan"

"Products & services that facilitate customer's product development & enhance their value creation"

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